



Exercise: Understanding Personal Barriers

Dealing with negative emotions in the workplace can be one of a manager's greatest challenges. Not only are interactions with distressed workers complex and delicate, managers may face personal barriers and emotional triggers that make it especially difficult for them to engage in emotionally charged situations. Understanding these barriers can be an important first step toward being comfortable and effective when dealing with negative emotions in the workplace.

Think of personal barriers that commonly arise for you when called upon to address workers' negative emotions. What parts of dealing with different emotion states are difficult for you? What can you do to overcome these barriers (it may help to think of times you were successful)? The tables below can help you begin to organize your thoughts on personal barriers related to dealing with the main emotion categories that arise in the workplace: anger, fear and sadness. An example appears in italics.

ANGER			
Dealing with Other People's	Examples of Situations in	Specific Things I Can Do to	
Anger is Hard for Me	Which I Dealt Effectively with	Overcome My Personal	
because	Someone Else's Anger	Barriers	
I'm scared I'm going to say	When John was upset about	Don't imagine worst-case	
something wrong and the	his vacation schedule and	scenarios. Just focus on the	
situation could turn violent.	broke the printer.	moment and stay calm.	
FEAR			
Dealing with Other People's	Examples of Situations in	Specific Things I Can Do to	
Fear is Hard for Me	Which I Dealt Effectively with	Overcome My Personal	
because	Someone Else's Fear	Barriers	





SADNESS		
Dealing with Other People's	Examples of Situations in	Specific Things I Can Do to
Sadness is Hard for Me	Which I Dealt Effectively with	Overcome My Personal
because	Someone Else's Sadness	Barriers